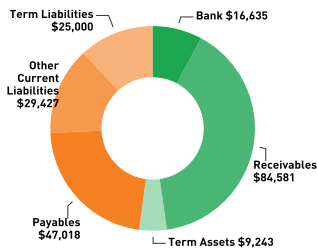
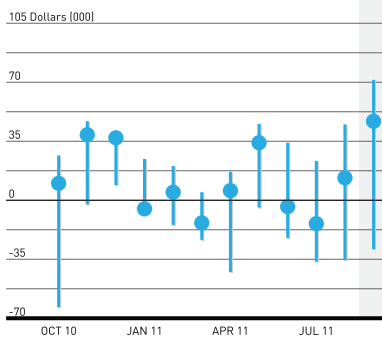


SPOTLIGHTREPORTS

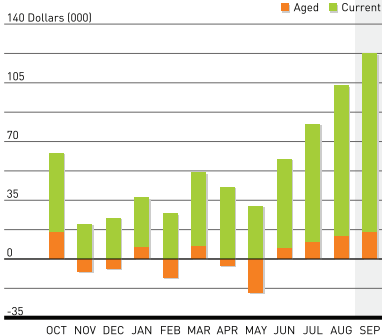
BALANCE SHEET COMPONENTS



CASH ON HAND - With High and Low Balances



RECEIVABLES



What?

Spotlight Reporting is a cloud application that allows you to easily create attractive, useful Performance Reports. Spotlight Reporting is designed to provide clarity and insight for business success.

Using a quick and secure data import from Xero, Spotlight Reporting allows customisation or ready-to-go template reports in minutes. Great for Board reporting, the CEO, investors or to give analysis to the team.

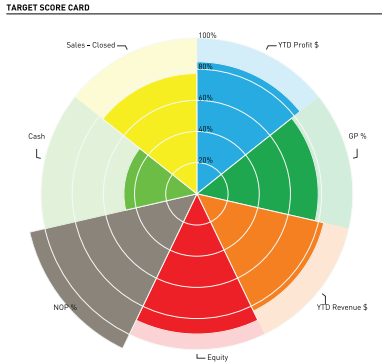
Spotlight Reporting also allows you to set and monitor KPI's or targets, drill into cashflow, and forecast the future. Making better decisions based on Spotlight Reporting business intelligence is a must for businesses that want to achieve better results.

Features

- ✓ automated data-capture from Xero
- ✓ easy-to-use and customisable
- ✓ bespoke chart gallery for great visuals
- ✓ financial and non-financial KPI reporting
- ✓ cash profiler report
- ✓ create scenarios
- ✓ attractive reporting options, including PDF and online
- ✓ an Executive Summary for highlights and recommendations for action
- ✓ a KPI Scorecard for monitoring goals or headline metrics.



More than a Report



Spotlight is and can be:

- An essential monthly or periodic performance reporting tool
- A replacement for tired, traditional ‘management reporting’
- A mechanism for having a two-way business owner/trusted advisor strategy or planning session
- A Board or CEO Report
- A target-setting tool that focuses on the future rather than just historic data
- A “what if?” discussion-generator.

Recommendations for Action

1. Revenue

The Revenue Growth plan should be adopted and rolled out in New Zealand and Australia in Q3.

2. Margins

The Pricing Review is awaiting Board approval.

3. People

The Restructure Proposal should be good to present to Ms Dizzy and Miss Entitled.

4. Strategic

The Strategic Plan is overdue and should be prioritised for the December meeting by the CEO.

5. Overheads

The Overhead recommendations of June need to be revised as the intended outcomes have not yet been achieved.

6. Tax/SH/Other

Prov Tax of \$10,000 is due in January 2012.

What Now?

- Sign in for a Free Trial – it’s easy!
- Check out our Partners and Training pages
- Watch our What are Spotlight Reports? Video (3 minutes)
- Check out our Blog
- Look at our other tools, including Spotlight Forecasting
- Contact us for more information.

CASH TARGET MONITOR

Cash In - YTD : \$301,551



Cash Out - YTD : \$279,604



Cash Surplus - YTD : \$21,947



Skype
spotlightreporting

Twitter
@spotlightrep

Address
PO Box 2977, Wellington
New Zealand, 6140

Phone
+64 021 550 960

